



TO: SNA Board of Directors and State Leaders
CC: Patti Montague
FROM: Laura Maynard
SUBJECT: June 2022 Membership, Certificate & Credentialing Program Report
DATE: July 21, 2022

Membership Overview

NEW: REGIONS ARE NOW ALIGNED WITH USDA

The June Membership Report shows that we have 47,151 members. This is a decrease of 107 members compared to the May 2022 year-end total, but 329 more than June 2021. The month-on-month decrease can be attributed to usual seasonal trends, but the year-on-year increase continues to be a positive sign that membership is starting to rebound from the impact of the COVID-19 pandemic. We hope this trend continues during the back-to-school period.

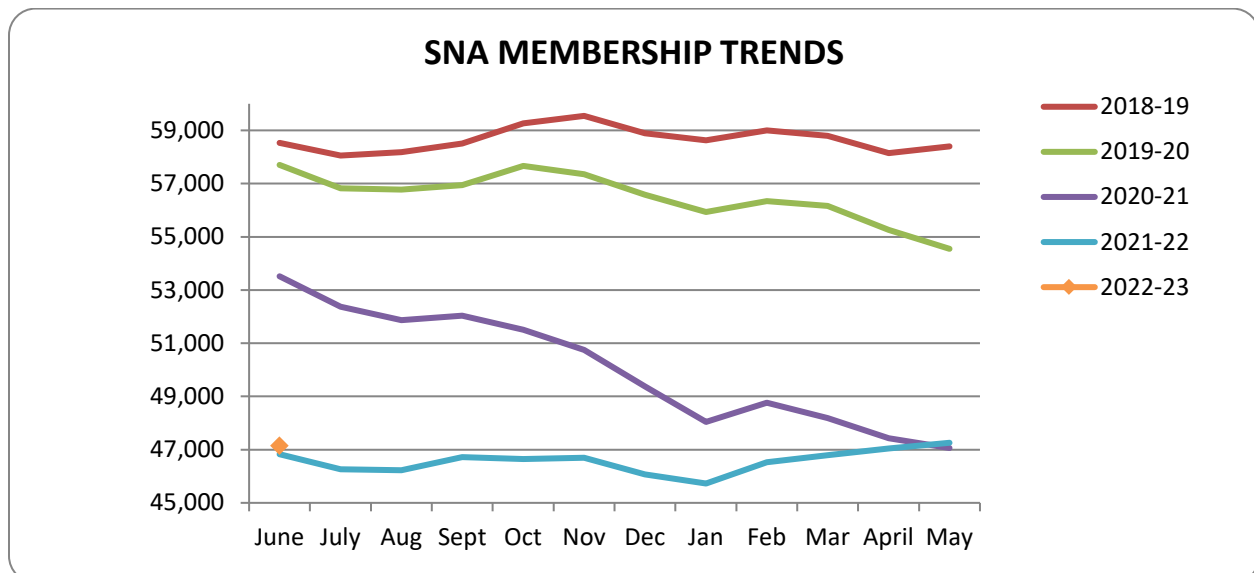
Region	June 2022	June 2021	Diff	% Diff
Mid-Atlantic	4,345	4,620	-275	-6%
Midwest	8,821	8,751	70	1%
Mountain Plains	3,536	3,494	42	1%
Northeast	2,558	2,533	25	1%
Southeast	16,560	16,429	131	1%
Southwest	6,013	5,892	121	2%
Western	4,946	4,738	208	4%
Misc.	372	365	7	2%
Total	47,151	46,822	329	0.7%

All regions except the Mid-Atlantic are showing growth compared to this time last year. The Small and Large Affiliate Member Divisions are also showing growth compared to May 2022 year-end.

Since May 2022 year-end, the number of Major City Directors have decreased by 9, but District Directors have increased by 7. The largest declines are mostly seen in the Employee member categories.

Membership Trends

Membership numbers generally decline during the summer vacation months and the winter and then bounce back in the fall and spring. The large membership decrease in the last 2 years is due to the COVID-19 pandemic and overall membership numbers are below 2009 recession levels.



If you have any questions, please email lmaynard@schoolnutrition.org.

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School District Membership (SDM)

The total number of SDMs for June 2022 is 30,270 which is 132 less than the May 2022 year-end total. SDMs currently account for 64.2% of the total membership. The chart below shows the top 10 SDM states.

Top 10 SDM States

Georgia	2,777	Minnesota	1,226
North Carolina	1,975	Louisiana	1,140
Florida	1,885	Kentucky	1,043
Alabama	1,726	Michigan	995
Tennessee	1,674	Washington	945

Credentialing Overview

The June Credentialing Report shows that there are 1,563 credentialed members. This is 20 less than May 2022 year-end, but numbers should increase once the ANC exam results are released.

Certificate Program Overview

The June 2022 Certificate Program Report shows that we have 13,885 certificate holders, which is 113 less than May 2022 year-end total. See table below for more details.

Level	June 2022	May 2022	% Diff
Level 1	8,981	9,061	-0.88%
Level 2	533	531	0.38%
Level 3	1,271	1,272	-0.08%
Level 4	3,100	3,134	-1.08%
Total	13,885	13,998	-0.81%

Region	June 2022	June 2021	Diff	% Diff
Mid-Atlantic	1,089	1,212	-123	-10%
Midwest	3,376	3,726	-350	-9%
Mountain Plains	656	772	-116	-15%
Northeast	465	538	-73	-14%
Southeast	5,447	6,153	-706	-11%
Southwest	1,086	1,281	-195	-15%
Western	1,743	1,875	-132	-7%
Misc.	23	32	-	-
Total	13,885	15,589	-1,704	-11%

Members with a certificate account for 29% of our total membership.



MEMBERSHIP, CERTIFICATE PROGRAM & CREDENTIALING REPORT

June 2022	(Applications processed through 06/30/2022)										June 2022	+/-	June 2022	+/-
	June 2022	May 2022	+/- Members	New Members	Reinstated Members	Expired Members	Grace Members	SDMs	2022/23 2% Goal		June 2022 Cert Program	Prior Month	June 2022 Credentialing	Prior Month
MID-ATLANTIC REGION														
Delaware	914	981	-67	28	0	94	57	759	1,001		163	1	18	0
Dist. of Columbia	42	40	2	2	0	0	5	32	41		0	0	0	0
Maryland	546	537	9	1	2	5	76	288	548		242	-4	32	0
New Jersey	374	373	1	0	1	3	37	240	380		27	0	15	0
Pennsylvania	687	670	17	22	2	21	67	345	683		44	1	30	0
Puerto Rico	6	3	3	0	0	0	0	0	4		0	-	1	1
Virginia	1,395	1,403	-8	6	0	14	232	886	1,431		584	-2	53	0
West Virginia	381	379	2	0	0	0	1	323	387		29	0	9	0
TOTAL	4,345	4,386	-41	59	5	137	475	2,873	4,475		1,089	-4	158	1
MIDWEST REGION														
Illinois	488	495	-7	3	2	12	48	208	505		101	-2	36	0
Indiana	1,091	1,093	-2	14	2	16	78	695	1,115		217	1	38	0
Iowa	932	932	0	8	2	14	51	368	951		434	-5	15	-2
Michigan	1,361	1,365	-4	16	0	18	169	995	1,392		140	0	43	-1
Minnesota	2,740	2,684	56	72	12	46	199	1,226	2,738		1,929	-4	66	-2
Ohio	1,308	1,319	-11	8	3	21	126	756	1,345		383	-5	57	0
Wisconsin	901	903	-2	6	3	16	75	508	921		172	-3	28	0
TOTAL	8,821	8,791	30	127	24	143	746	4,756	8,967		3,376	-18	283	-5
MOUNTAIN PLAINS REGION														
Colorado	935	936	-1	10	4	18	25	805	955		65	-1	72	-6
Kansas	375	379	-4	9	1	16	27	122	387		123	-2	15	0
Missouri	756	754	2	12	14	24	99	342	769		197	-1	24	0
Montana	220	219	1	6	0	6	37	50	223		24	0	3	0
Nebraska	364	369	-5	8	2	15	31	151	376		77	0	6	1
North Dakota	343	316	27	29	0	8	24	171	322		56	-4	7	0
South Dakota	387	389	-2	6	2	9	65	234	397		58	0	5	0
Wyoming	156	148	8	6	4	2	16	40	151		56	1	3	-1
TOTAL	3,536	3,510	26	86	27	98	324	1,915	3,580		656	-7	135	-6
NORTHEAST REGION														
Connecticut	419	424	-5	4	0	7	26	222	432		98	-1	13	0
Maine	311	309	2	8	0	3	32	155	315		56	-2	20	1
Massachusetts	840	849	-9	10	29	24	92	582	866		131	-3	61	1
New Hampshire	253	257	-4	3	6	13	27	149	262		89	-1	10	0
New York	571	619	-48	9	0	53	23	319	631		80	3	50	6
Rhode Island	18	17	1	5	0	0	0	1	18		0	0	1	0
US Virgin Islands (USVI)	0	0	0	0	0	0	0	0	1		0	-	0	-
Vermont	146	147	-1	0	0	2	8	92	150		11	0	13	0
TOTAL	2,558	2,622	-64	39	35	102	208	1,520	2,675		465	-4	168	8



MEMBERSHIP, CERTIFICATE PROGRAM & CREDENTIALING REPORT

June 2022	(continued)												
	June 2022	May 2022	+/- Members	New Members	Reinstated Members	Expired Members	Grace Members	SDMs	2022/23 2% Goal	June 2022 Cert Program	+/- Prior Month	June 2022 Credentialing	+/- Prior Month
SOUTHEAST REGION													
Alabama	2,505	2,510	-5	13	3	15	119	1,726	2,560	1,102	1	36	0
Florida	2,604	2,616	-12	27	4	35	67	1,885	2,668	874	-4	80	-4
Georgia	3,321	3,309	12	17	16	24	345	2,777	3,375	1,031	-12	60	-2
Kentucky	1,654	1,662	-8	30	1	49	93	1,043	1,695	724	-6	33	0
Mississippi	860	855	5	5	5	8	61	643	872	36	-4	18	3
North Carolina	2,396	2,413	-17	20	25	44	114	1,975	2,461	470	-4	57	-1
South Carolina	1,059	1,029	30	7	63	28	29	863	1,050	171	-4	18	-1
Tennessee	2,161	2,171	-10	12	22	24	93	1,674	2,214	1,039	-8	36	-1
TOTAL	16,560	16,565	-5	131	139	227	921	12,586	16,895	5,447	-41	338	-6
SOUTHWEST REGION													
Arizona	856	873	-17	1	0	19	16	713	890	88	-1	57	2
Arkansas	403	409	-6	0	0	6	31	259	417	52	-4	8	0
Louisiana	1,360	1,363	-3	6	2	10	56	1,140	1,390	39	0	15	-1
New Mexico	712	730	-18	4	4	33	52	537	745	284	-14	10	0
Oklahoma	776	788	-12	2	9	17	25	561	804	160	0	6	1
Texas	872	873	-1	10	5	13	65	437	890	47	-4	101	-3
Utah	1,034	1,046	-12	3	1	37	41	582	1,067	416	0	20	0
TOTAL	6,013	6,082	-69	26	21	135	286	4,229	6,203	1,086	-23	217	-1
WESTERN REGION													
Alaska	98	98	0	0	0	0	0	68	100	12	0	6	0
American Samoa	10	3	7	6	0	0	0	10	4	0	-	0	-
California	1,338	1,355	-17	20	5	37	125	528	1,382	121	-2	130	0
CNMI*	7	6	1	0	0	0	1	0	7	0	-	0	-
Guam	0	0	0	0	0	0	0	0	1	0	-	0	-
Hawaii	33	33	0	0	0	0	1	14	34	3	0	1	0
Idaho	599	604	-5	3	1	12	38	334	616	182	-2	21	0
Nevada	80	80	0	1	0	1	5	59	82	3	0	2	0
Oregon	581	579	2	5	0	1	37	433	591	46	-1	15	0
Washington	2,200	2,184	16	32	5	45	104	945	2,228	1,376	-9	41	-1
TOTAL	4,946	4,942	4	67	11	96	311	2,391	5,045	1,743	-14	216	-1
SUBTOTAL	46,779	46,898	-119	535	262	938	3,271	30,270	47,840	13,862	-111	1,515	-10
Miscellaneous	372	360	12	20	1	2	40	0	368	23	-2	48	-10
GRAND TOTAL	47,151	47,258	-107	555	263	940	3,311	30,270	48,208	13,885	-113	1,563	-20

NOTES: 1) There are a few reasons why the number of expired members does not always equal the number of new and reinstated members minus the difference (+/-) in members. Most are related to SDM such as transfers and aligning renewal dates. Other reasons include an active member moving to a different state. Grace members are included in the total number of members. 2) Miscellaneous members includes industry members and international members. 3)* CNMI is the Commonwealth of the Northern Mariana Islands.



SNA STATE ASSOCIATION

MEMBERSHIP RETENTION ANALYSIS REPORT

June 2022	Year To Date Retention						
	June 2022	May 2022	+/- Members	Reinstated Members	Expired Members	Retention Rate	2022/23 2% Goal
MID-ATLANTIC REGION							
Delaware	914	981	-67	0	94	90%	1,001
Dist. of Columbia	42	40	2	0	0	100%	41
Maryland	546	537	9	2	5	99%	548
New Jersey	374	373	1	1	3	99%	380
Pennsylvania	687	670	17	2	21	97%	683
Puerto Rico	6	3	3	0	0	100%	4
Virginia	1395	1,403	-8	0	14	99%	1,431
West Virginia	381	379	2	0	0	100%	387
TOTAL	4,345	4,386	-41	5	137	97%	4,475
MIDWEST REGION							
Illinois	488	495	-7	2	12	98%	505
Indiana	1091	1,093	-2	2	16	99%	1,115
Iowa	932	932	0	2	14	99%	951
Michigan	1361	1,365	-4	0	18	99%	1,392
Minnesota	2740	2,684	56	12	46	99%	2,738
Ohio	1308	1,319	-11	3	21	99%	1,345
Wisconsin	901	903	-2	3	16	99%	921
TOTAL	8,821	8,791	30	24	143	99%	8,967
MOUNTAIN PLAINS REGION							
Colorado	935	936	-1	4	18	99%	955
Kansas	375	379	-4	1	16	96%	387
Missouri	756	754	2	14	24	99%	769
Montana	220	219	1	0	6	97%	223
Nebraska	364	369	-5	2	15	96%	376
North Dakota	343	316	27	0	8	97%	322
South Dakota	387	389	-2	2	9	98%	397
Wyoming	156	148	8	4	2	101%	151
TOTAL	3,536	3,510	26	27	98	98%	3,580
NORTHEAST REGION							
Connecticut	419	424	-5	0	7	98%	432
Maine	311	309	2	0	3	99%	315
Massachusetts	840	849	-9	29	24	101%	866
New Hampshire	253	257	-4	6	13	97%	262
New York	571	619	-48	0	53	91%	631
Rhode Island	18	17	1	0	0	100%	18
US Virgin Islands (USVI)	0	0	0	0	0	*	1
Vermont	146	147	-1	0	2	99%	150
TOTAL	2,558	2,622	-64	35	102	97%	2,675



SNA STATE ASSOCIATION

MEMBERSHIP RETENTION ANALYSIS REPORT

June 2022

(continued)

	June 2022	May 2022	+/- Members	Reinstated Members	Expired Members	Retention Rate	2022/23 2% Goal
SOUTHEAST REGION							
Alabama	2505	2,510	-5	3	15	100%	2,560
Florida	2604	2,616	-12	4	35	99%	2,668
Georgia	3321	3,309	12	16	24	100%	3,375
Kentucky	1654	1,662	-8	1	49	97%	1,695
Mississippi	860	855	5	5	8	100%	872
North Carolina	2396	2,413	-17	25	44	99%	2,461
South Carolina	1059	1,029	30	63	28	103%	1,050
Tennessee	2161	2,171	-10	22	24	100%	2,214
TOTAL	16,560	16,565	-5	139	227	99%	16,895
SOUTHWEST REGION							
Arizona	856	873	-17	0	19	98%	890
Arkansas	403	409	-6	0	6	99%	417
Louisiana	1360	1,363	-3	2	10	99%	1,390
New Mexico	712	730	-18	4	33	96%	745
Oklahoma	776	788	-12	9	17	99%	804
Texas	872	873	-1	5	13	99%	890
Utah	1034	1,046	-12	1	37	97%	1,067
TOTAL	6,013	6,082	-69	21	135	98%	6,203
WESTERN REGION							
Alaska	98	98	0	0	0	100%	100
American Samoa	10	3	7	0	0	100%	4
California	1338	1,355	-17	5	37	98%	1,382
CNMI*	7	6	1	0	0	100%	7
Guam	0	0	0	0	0	*	1
Hawaii	33	33	0	0	0	100%	34
Idaho	599	604	-5	1	12	98%	616
Nevada	80	80	0	0	1	99%	82
Oregon	581	579	2	0	1	100%	591
Washington	2200	2,184	16	5	45	98%	2,228
TOTAL	4,838	4,942	4	11	96	98%	5,045
SUBTOTAL	46,671	46,898	-119	262	938	99%	47,840
Miscellaneous	372	360	12	1	2	*	368
GRAND TOTAL	47,043	47,258	-107	263	940	99%	48,208

Note: The retention rate is skewing slightly higher as this report contains only a partial year of data. In 2021-22, SNA's national retention rate was 81.6% which is in line with SNA's pre-pandemic retention rates.



SNA STATE ASSOCIATION

ANNUAL MEMBERSHIP COMPARISON

June 2022

	June 2022	June 2021	+/- Members	Percentage Difference
MID-ATLANTIC REGION				
Delaware	914	974	-60	-6%
Dist. of Columbia	42	60	-18	-30%
Maryland	546	589	-43	-7%
New Jersey	374	406	-32	-8%
Pennsylvania	687	684	3	0%
Puerto Rico	6	0	6	-
Virginia	1,395	1,485	-90	-6%
West Virginia	381	422	-41	-10%
TOTAL	4,345	4,620	-275	-6%
MIDWEST REGION				
Illinois	488	534	-46	-9%
Indiana	1,091	1,126	-35	-3%
Iowa	932	907	25	3%
Michigan	1,361	1,202	159	13%
Minnesota	2,740	2,702	38	1%
Ohio	1,308	1,382	-74	-5%
Wisconsin	901	898	3	0%
TOTAL	8,821	8,751	70	1%
MOUNTAIN PLAINS REGION				
Colorado	935	831	104	13%
Kansas	375	405	-30	-7%
Missouri	756	772	-16	-2%
Montana	220	228	-8	-4%
Nebraska	364	359	5	1%
North Dakota	343	308	35	11%
South Dakota	387	396	-9	-2%
Wyoming	156	195	-39	-20%
TOTAL	3,536	3,494	42	1%
NORTHEAST REGION				
Connecticut	419	406	13	3%
Maine	311	317	-6	-2%
Massachusetts	840	820	20	2%
New Hampshire	253	261	-8	-3%
New York	571	616	-45	-7%
Rhode Island	18	11	7	64%
US Virgin Islands (USVI)	0	-	-	-
Vermont	146	102	44	43%
TOTAL	2,558	2,533	25	1%



SNA STATE ASSOCIATION

ANNUAL MEMBERSHIP COMPARISON

June 2022	(continued)			
	June 2022	June 2021	+/- Members	Percentage Difference
SOUTHEAST REGION				
Alabama	2,505	2,105	400	19%
Florida	2,604	2,721	-117	-4%
Georgia	3,321	3,169	152	5%
Kentucky	1,654	1,659	-5	0%
Mississippi	860	831	29	3%
North Carolina	2,396	2,384	12	1%
South Carolina	1,059	1,146	-87	-8%
Tennessee	2,161	2,414	-253	-10%
TOTAL	16,560	16,429	131	1%
SOUTHWEST REGION				
Arizona	856	885	-29	-3%
Arkansas	403	395	8	2%
Louisiana	1,360	1,299	61	5%
New Mexico	712	753	-41	-5%
Oklahoma	776	832	-56	-7%
Texas	872	784	88	11%
Utah	1,034	944	90	10%
TOTAL	6,013	5,892	121	2%
WESTERN REGION				
Alaska	98	72	26	36%
American Samoa	10	0	10	-
California	1,338	1,245	93	7%
CNMI*	7	0	7	-
Guam	0	-	-	-
Hawaii	33	52	-19	-37%
Idaho	599	524	75	14%
Nevada	80	55	25	45%
Oregon	581	592	-11	-2%
Washington	2,200	2,198	2	0%
TOTAL	4,946	4,738	208	4%
SUBTOTAL	46,779	46,457	322	1%
Miscellaneous	372	365	7	2%
GRAND TOTAL	47,151	46,822	329	1%

Note: The retention rate is skewing slightly higher as this report contains only a partial year of data. In 2021-22, SNA's national retention rate was 81.6% which is in line with SNA's pre- pandemic retention rates.



SMALL AFFILIATES (1-500 MEMBER DIVISION)

STATE MEMBERSHIP GROWTH RANKINGS

June 2022

	State	+/- Members	June 2022	May 2022	Members Diff in %	Ranking % Growth	2022/23 2% Goal
1	North Dakota	27	343	316	8.5%	4	322
2	Wyoming	8	156	148	5.4%	6	151
3	American Samoa	7	10	3	233.3%	1	4
4	Puerto Rico	3	6	3	100.0%	2	4
5	Dist. of Columbia	2	42	40	5.0%	7	41
6	Maine	2	311	309	0.6%	8	315
7	West Virginia	2	381	379	0.5%	9	387
8	Northern Mariana Islands (CNMI)	1	7	6	16.7%	3	7
9	Rhode Island	1	18	17	5.9%	5	18
10	Montana	1	220	219	0.5%	9	223
11	New Jersey	1	374	373	0.3%	11	380
12	Alaska	0	98	98	0.0%	12	100
13	Nevada	0	80	80	0.0%	12	82
14	Hawaii	0	33	33	0.0%	12	34
15	Vermont	-1	146	147	-0.7%	16	150
16	South Dakota	-2	387	389	-0.5%	15	397
17	Kansas	-4	375	379	-1.1%	17	387
18	New Hampshire	-4	253	257	-1.6%	22	262
19	Connecticut	-5	419	424	-1.2%	18	432
20	Nebraska	-5	364	369	-1.4%	19	376
21	Arkansas	-6	403	409	-1.5%	21	417
22	Illinois	-7	488	495	-1.4%	19	505
23	Guam	0	0	0	-	23	1
24	US Virgin Islands (USVI)	0	0	0	-	24	1
TOTAL		21	4,914	4,893	0.4%	-	4,996

Guidelines to determine Membership Division Champions require that although one state may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states in each division, one for increase in the number of members and one for percentage increase. States must reach their annual membership goal to be eligible for the Division Champion Award. Awards are also given to states which increase membership and achieve the annual membership goal. US Territories and Dependencies are showed for reference only and are not currently eligible for awards.



MEDIUM AFFILIATES (501-1,000 MEMBER DIVISION)

STATE MEMBERSHIP GROWTH RANKINGS

June 2022

State	+/- Members	June 2022	May 2022	Members Diff in %	Ranking % Growth	2022/23 2% Goal
1 Pennsylvania	17	687	670	2.5%	1	683
2 Maryland	9	546	537	1.7%	2	548
3 Mississippi	5	860	855	0.6%	3	872
4 Oregon	2	581	579	0.3%	4	591
5 Missouri	2	756	754	0.3%	5	769
6 Iowa	0	932	932	0.0%	6	951
7 Colorado	-1	935	936	-0.1%	7	955
8 Texas	-1	872	873	-0.1%	7	890
9 Wisconsin	-2	901	903	-0.2%	9	921
10 Idaho	-5	599	604	-0.8%	10	616
11 Massachusetts	-9	840	849	-1.1%	11	866
12 Oklahoma	-12	776	788	-1.5%	12	804
13 Arizona	-17	856	873	-1.9%	13	890
14 New Mexico	-18	712	730	-2.5%	14	745
15 New York	-48	571	619	-7.8%	16	631
16 Delaware	-67	914	981	-6.8%	15	1,001
TOTAL	-145	12,338	12,483	-1.2%	-	12,733

Guidelines to determine Membership Division Champions require that although one state may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states in each division, one for increase in the number of members and one for percentage increase. States must reach their annual membership goal to be eligible for the Division Champion Award. Awards are also given to states which increase membership and achieve the annual membership goal.



LARGE AFFILIATES (1,001+ MEMBER DIVISION)

STATE MEMBERSHIP GROWTH RANKINGS

June 2022

State	+/- Members	June 2022	May 2022	Members Diff in %	Ranking % Growth	2022/23 2% Goal
1 Minnesota	56	2,740	2,684	2.1%	2	2,738
2 South Carolina	30	1,059	1,029	2.9%	1	1,050
3 Washington	16	2,200	2,184	0.7%	3	2,228
4 Georgia	12	3,321	3,309	0.4%	4	3,375
5 Indiana	-2	1,091	1,093	-0.2%	5	1,115
6 Louisiana	-3	1,360	1,363	-0.2%	5	1,390
7 Michigan	-4	1,361	1,365	-0.3%	8	1,392
8 Alabama	-5	2,505	2,510	-0.2%	5	2,560
9 Kentucky	-8	1,654	1,662	-0.5%	9	1,695
10 Virginia	-8	1,395	1,403	-0.6%	12	1,431
11 Tennessee	-10	2,161	2,171	-0.5%	9	2,214
12 Ohio	-11	1,308	1,319	-0.8%	14	1,345
13 Florida	-12	2,604	2,616	-0.5%	9	2,668
14 Utah	-12	1,034	1,046	-1.1%	15	1,067
15 North Carolina	-17	2,396	2,413	-0.7%	13	2,461
16 California	-17	1,338	1,355	-1.3%	16	1,382
TOTAL	5	29,527	29,522	0.0%	-	30,111

Guidelines to determine Membership Division Champions require that although one state may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states in each division, one for increase in the number of members and one for percentage increase. States must reach their annual membership goal to be eligible for the Division Champion Award. Awards are also given to states which increase membership and achieve the annual membership goal.



MEMBERSHIP PROFILE

June 2022

	June 2022	May 2022	+/- Members	Membership %	Change Percent	SDM (current)	Cert (current)
School Nutrition Employees	21,359	21,460	-101	45%	0%	15,153	6,689
School Nutrition Managers	16,692	16,723	-31	35%	0%	11,726	4,692
District Directors	5,904	5,897	7	13%	0%	2,070	1,240
Retired	434	430	4	1%	1%	9	85
Affiliate	830	850	-20	2%	-2%	n/a	387
State Agency Directors	743	719	24	2%	3%	601	50
Major City Directors	575	584	-9	1%	-2%	427	75
Other	121	118	3	*	3%	283	654
Industry Individual	42	42	0	*	0%	n/a	-
Life	32	32	0	*	0%	n/a	3
Corporate Industry + Patron	331	315	16	1%	5%	n/a	-
Allied Groups	5	4	1	*	-	n/a	-
Educators	40	41	-1	*	-2%	n/a	10
Student	41	41	0	*	0%	n/a	-
International	2	2	0	*	-	n/a	-
TOTAL MEMBERS	47,151	47,258	-107	100%	-0.2%	30,269	13,885

Note: * is less than 1%



SCHOOL DISTRICT MEMBERSHIP (SDM)

REPORT

June 2022

	June 2022	May 2022	+/- Members	May 2022	+/- Members	% of Total Membership
MID-ATLANTIC REGION						
Delaware	759	827	-68	827	-68	83%
Dist. of Columbia	32	32	0	32	0	76%
Maryland	288	285	3	285	3	53%
New Jersey	240	240	0	240	0	64%
Pennsylvania	345	325	20	325	20	50%
Puerto Rico	0	0	-	0	-	-
Virginia	886	892	-6	892	-6	64%
West Virginia	323	323	0	323	0	85%
TOTAL	2,873	2,924	-51	2,924	-51	66%
MIDWEST REGION						
Illinois	208	209	-1	209	-1	43%
Indiana	695	691	4	691	4	64%
Iowa	368	372	-4	372	-4	39%
Michigan	995	988	7	988	7	73%
Minnesota	1,226	1,179	47	1,179	47	45%
Ohio	756	762	-6	762	-6	58%
Wisconsin	508	509	-1	509	-1	56%
TOTAL	4,756	4,710	46	4,710	46	54%
MOUNTAIN PLAINS REGION						
Colorado	805	800	5	800	5	86%
Kansas	122	123	-1	123	-1	33%
Missouri	342	337	5	337	5	45%
Montana	50	51	-1	51	-1	23%
Nebraska	151	150	1	150	1	41%
North Dakota	171	163	8	163	8	50%
South Dakota	234	239	-5	239	-5	60%
Wyoming	40	34	6	34	6	26%
TOTAL	1,915	1,897	18	1,897	18	54%
NORTHEAST REGION						
Connecticut	222	222	0	222	0	53%
Maine	155	153	2	153	2	50%
Massachusetts	582	587	-5	587	-5	69%
New Hampshire	149	141	8	141	8	59%
New York	319	360	-41	360	-41	56%
Rhode Island	1	1	0	1	0	6%
US Virgin Islands (USVI)	0	0	-	0	-	-
Vermont	92	92	0	92	0	63%
TOTAL	1,520	1,556	-36	1,556	-36	59%



SCHOOL DISTRICT MEMBERSHIP (SDM)

REPORT

June 2022	(continued)					
	June 2022	May 2022	+/- Members	May 2022	+/- Members	% of Total Membership
SOUTHEAST REGION						
Alabama	1,726	1,748	-22	1,748	-22	69%
Florida	1,885	1,895	-10	1,895	-10	72%
Georgia	2,777	2,834	-57	2,834	-57	84%
Kentucky	1,043	1,045	-2	1,045	-2	63%
Mississippi	643	640	3	640	3	75%
North Carolina	1,975	1,990	-15	1,990	-15	82%
South Carolina	863	833	30	833	30	81%
Tennessee	1,674	1,680	-6	1,680	-6	77%
TOTAL	12,586	12,665	-79	12,665	-79	76%
SOUTHWEST REGION						
Arizona	713	730	-17	730	-17	83%
Arkansas	259	259	0	259	0	64%
Louisiana	1,140	1,155	-15	1,155	-15	84%
New Mexico	537	534	3	534	3	75%
Oklahoma	561	558	3	558	3	72%
Texas	437	440	-3	440	-3	50%
Utah	582	561	21	561	21	56%
TOTAL	4,229	4,237	-8	4,237	-8	70%
WESTERN REGION						
Alaska	68	68	0	68	0	69%
American Samoa	10	0	-	0	-	100%
California	528	545	-17	545	-17	39%
CNMI*	0	0	-	0	-	-
Guam	0	0	-	0	-	-
Hawaii	14	14	0	14	0	42%
Idaho	334	334	0	334	0	56%
Nevada	59	59	0	59	0	74%
Oregon	433	435	-2	435	-2	75%
Washington	945	945	0	945	0	43%
TOTAL	2,391	2,400	-19	2,400	-19	48%
SUBTOTAL	30,270	30,389	-129	30,389	-129	65%
Miscellaneous	0	3	-3	3	-3	0%
GRAND TOTAL	30,270	30,392	-132	30,392	-132	64.2%



SNA STATE ASSOCIATION

CERTIFICATE PROGRAM REPORT

June 2022	(Applications processed through 06/30/2022)								
	June 2022	May 2022	+/-	May 2022	+/-	June 2021	2022/23 2% Goal	% of Total Membership	
MID-ATLANTIC REGION									
Delaware	163	162	1	162	1	154	165	18%	
Dist. of Columbia	0	0	0	0	0	0	1	0%	
Maryland	242	246	-4	246	-4	278	251	44%	
New Jersey	27	27	0	27	0	34	28	7%	
Pennsylvania	44	43	1	43	1	52	44	6%	
Puerto Rico	0	0	-	0	-		1	-	
Virginia	584	586	-2	586	-2	661	598	42%	
West Virginia	29	29	0	29	0	33	30	8%	
TOTAL	1,089	1,093	-4	1,093	-4	1,212	1,118	25%	
MIDWEST REGION									
Illinois	101	103	-2	103	-2	106	105	21%	
Indiana	217	216	1	216	1	241	220	20%	
Iowa	434	439	-5	439	-5	504	448	47%	
Michigan	140	140	0	140	0	151	143	10%	
Minnesota	1,929	1,933	-4	1,933	-4	2,073	1,972	70%	
Ohio	383	388	-5	388	-5	426	396	29%	
Wisconsin	172	175	-3	175	-3	225	179	19%	
TOTAL	3,376	3,394	-18	3,394	-18	3,726	3,463	38%	
MOUNTAIN PLAINS REGION									
Colorado	65	66	-1	66	-1	78	67	7%	
Kansas	123	125	-2	125	-2	143	128	33%	
Missouri	197	198	-1	198	-1	238	202	26%	
Montana	24	24	0	24	0	29	25	11%	
Nebraska	77	77	0	77	0	89	79	21%	
North Dakota	56	60	-4	60	-4	64	61	16%	
South Dakota	58	58	0	58	0	65	59	15%	
Wyoming	56	55	1	55	1	66	56	36%	
TOTAL	656	663	-7	663	-7	772	677	19%	
NORTHEAST REGION									
Connecticut	98	99	-1	99	-1	110	101	23%	
Maine	56	58	-2	58	-2	69	59	18%	
Massachusetts	131	134	-3	134	-3	154	137	16%	
New Hampshire	89	90	-1	90	-1	103	92	35%	
New York	80	77	3	77	3	91	79	14%	
Rhode Island	0	0	0	0	0	0	1	0%	
US Virgin Islands (USVI)	0	0	-	0	-	0	1	-	
Vermont	11	11	0	11	0	11	12	8%	
TOTAL	465	469	-4	469	-4	538	482	18%	



SNA STATE ASSOCIATION CERTIFICATE PROGRAM REPORT

June 2022	(continued)							
	June	May	+/-	May	+/-	June	2022/23	% of Total
	2022	2022		2022		2021	2% Goal	Membership
SOUTHEAST REGION								
Alabama	1,102	1,101	1	1,101	1	1,153	1,123	44%
Florida	874	878	-4	878	-4	1,010	896	34%
Georgia	1,031	1,043	-12	1,043	-12	1,230	1,064	31%
Kentucky	724	730	-6	730	-6	766	745	44%
Mississippi	36	40	-4	40	-4	56	41	4%
North Carolina	470	474	-4	474	-4	533	483	20%
South Carolina	171	175	-4	175	-4	191	179	16%
Tennessee	1,039	1,047	-8	1,047	-8	1,214	1,068	48%
TOTAL	5,447	5,488	-41	5,488	-41	6,153	5,599	33%
SOUTHWEST REGION								
Arizona	88	89	-1	89	-1	81	91	10%
Arkansas	52	56	-4	56	-4	60	57	13%
Louisiana	39	39	0	39	0	45	40	3%
New Mexico	284	298	-14	298	-14	345	304	40%
Oklahoma	160	160	0	160	0	198	163	21%
Texas	47	51	-4	51	-4	42	52	5%
Utah	416	416	0	416	0	510	424	40%
TOTAL	1,086	1,109	-23	1,109	-23	1,281	1,131	18%
WESTERN REGION								
Alaska	12	12	0	12	0	10	13	12%
American Samoa	0	0	-	0	-	0	1	-
California	121	123	-2	123	-2	127	125	9%
CNMI*	0	0	-	0	-	0	1	-
Guam	0	0	-	0	-	0	1	-
Hawaii	3	3	0	3	0	3	4	9%
Idaho	182	184	-2	184	-2	223	188	30%
Nevada	3	3	0	3	0	4	4	4%
Oregon	46	47	-1	47	-1	48	48	8%
Washington	1,376	1,385	-9	1,385	-9	1,460	1,413	63%
TOTAL	1,743	1,757	-14	1,757	-14	1,875	1,798	35%
SUBTOTAL	13,862	13,973	-111	13,973	-111	15,557	14,268	30%
Miscellaneous	23	25	-2	25	-2	32	26	6%
GRAND TOTAL	13,885	13,998	-113	13,998	-113	15,589	14,294	29%



SNA STATE ASSOCIATION CREDENTIALING (SNS) REPORT

June 2022	(Applications processed through 06/30/2022)							
	June 2022	May 2022	+/-	May 2022	+/-	% Diff in Cred	June 2021	# Times Exam Hosted
MID-ATLANTIC REGION								
Delaware	18	18	0	18	0	0%	18	2
Dist. of Columbia	0	0	0	0	0	-	1	17
Maryland	32	32	0	32	0	0%	32	5
New Jersey	15	15	0	15	0	0%	16	8
Pennsylvania	30	30	0	30	0	0%	29	20
Puerto Rico	1	0	1	0	1	-	0	0
Virginia	53	53	0	53	0	0%	54	28
West Virginia	9	9	0	9	0	0%	9	0
TOTAL	158	157	0	157	1	1%	159	80
MIDWEST REGION								
Illinois	36	36	0	36	0	0%	39	8
Indiana	38	38	0	38	0	0%	41	7
Iowa	15	17	-2	17	-2	-12%	17	10
Michigan	43	44	-1	44	-1	-2%	35	14
Minnesota	66	68	-2	68	-2	-3%	63	14
Ohio	57	57	0	57	0	0%	59	11
Wisconsin	28	28	0	28	0	0%	31	16
TOTAL	283	288	-5	288	-5	-2%	285	80
MOUNTAIN PLAINS REGION								
Colorado	72	78	-6	78	-6	-8%	73	13
Kansas	15	15	0	15	0	0%	15	4
Missouri	24	24	0	24	0	0%	27	12
Montana	3	3	0	3	0	0%	4	0
Nebraska	6	5	1	5	1	20%	5	0
North Dakota	7	7	0	7	0	0%	7	1
South Dakota	5	5	0	5	0	0%	5	1
Wyoming	3	4	-1	4	-1	-25%	4	0
TOTAL	135	141	-6	141	-6	-4%	140	31
NORTHEAST REGION								
Connecticut	13	13	0	13	0	0%	8	4
Maine	20	19	1	19	1	5%	19	5
Massachusetts	61	60	1	60	1	2%	61	12
New Hampshire	10	10	0	10	0	0%	12	4
New York	50	44	6	44	6	14%	45	21
Rhode Island	1	1	0	1	0	0%	1	1
US Virgin Islands (USVI)	0	0	-	0	-	-	0	0
Vermont	13	13	0	13	0	0%	10	8
TOTAL	168	160	8	160	8	5%	156	55



SNA STATE ASSOCIATION CREDENTIALING (SNS) REPORT

June 2022	(continued)							
	June	May	+/-	May	+/-	%	June	# Times
	2022	2022		2022		Diff in Cred	2021	Exam Hosted
SOUTHEAST REGION								
Alabama	36	36	0	36	0	0%	35	5
Florida	80	84	-4	84	-4	-5%	85	21
Georgia	60	62	-2	62	-2	-3%	63	20
Kentucky	33	33	0	33	0	0%	37	16
Mississippi	18	15	3	15	3	20%	15	6
North Carolina	57	58	-1	58	-1	-2%	58	15
South Carolina	18	19	-1	19	-1	-5%	22	8
Tennessee	36	37	-1	37	-1	-3%	40	19
TOTAL	338	344	-6	344	-6	-2%	355	110
SOUTHWEST REGION								
Arizona	57	55	2	55	2	4%	51	17
Arkansas	8	8	0	8	0	0%	9	2
Louisiana	15	16	-1	16	-1	-6%	16	5
New Mexico	10	10	0	10	0	0%	10	4
Oklahoma	6	5	1	5	1	20%	6	2
Texas	101	104	-3	104	-3	-3%	96	30
Utah	20	20	0	20	0	0%	18	4
TOTAL	217	218	-1	218	-1	0%	206	64
WESTERN REGION								
Alaska	6	6	0	6	0	0%	7	2
American Samoa	0	0	-	0	-	-	-	0
California	130	130	0	130	0	0%	129	25
CNMI		0	-	0	-	-	-	0
Guam		0	-	0	-	-	-	1
Hawaii	1	1	0	1	0	0%	1	3
Idaho	21	21	0	21	0	0%	20	5
Nevada	2	2	0	2	0	-	2	3
Oregon	15	15	0	15	0	0%	17	6
Washington	41	42	-1	42	-1	-2%	42	8
TOTAL	216	217	-1	217	-1	0%	218	53
SUBTOTAL	1,515	1,525	-10	1,525	-10	-1%	1,519	473
Miscellaneous	48	58	-10	58	-10	-17%	57	0
GRAND TOTAL	1,563	1,583	-20	1,583	-20	-1%	1,576	473